DEVELOPING Pittsburgh

2024 BUYER'S GUIDE

LOOKING FOR AN ARCHITECT, ENGINEER, CONTRACTOR OR LENDER? THE 2024 NAIOP PITTSBURGH BUYER'S GUIDE LISTS DOZENS OF FIRMS FROM AROUND THE REGION THAT CAN FIT THE BILL.

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ARCHITECTS



AE7, LLC

2840 Liberty Ave., Suite 403, Pittsburgh, PA 15222 T: 412-932-2044 www.ae7.com Jeffrey Wetzel, AIA, NCARB – Principal, Board of Directors jeff.wetzel@ae7.com

AE7 Architects is a globally recognized design firm specializing in innovative architectural solutions. With a strong presence in Pittsburgh, AE7 excels in creating residential spaces that seamlessly integrate with urban environments. Our expertise spans from luxury apartments to mixed-use developments, ensuring projects meet the highest standards of quality and sustainability. AE7's collaborative approach and advanced use of Al in design processes accelerate project timelines and enhance client satisfaction. Trusted by residential developers and real estate professionals, AE7 is dedicated to transforming visions into thriving, vibrant communities. Discover more at www.ae7.com.



AE Works

418 Beaver Street, Sewickley, PA 15143 www.aeworks.com T: 412.287.7333 Richard Witt, Jr. AIA, Chief Client Officer rick@aeworks.com

Rachel Sweetland, Business Development Associate rachel @aeworks.com

Leverage the power of diverse services delivered by one team. AE Works combines building design and consulting specializations to enhance project value. United by innovation and entrepreneurial spirit, our team focuses on efficiency, ideation, and trust, optimizing your time and money for capital projects.

An award-winning firm, AE Works has been named to the 2024 Architectural Record Top 300. With WTW Architects, a part of our AE Works team, we are now the largest architecture firm in Pittsburgh. Experience spans commercial, healthcare, science and technology, infrastructure, and education projects. Services include architecture, interior design, building systems engineering, and planning + project services.



Design 3 Architecture PC

300 Oxford Dr. Suite 120, Monroeville, PA 15146 T: 412-373-2220 www.d3a.com

Anthony Scruppi - tScruppi@d3a.com

Design 3 Architecture has been offering architecture, planning, and interior design services to the Pittsburgh region since 1982. We view inherent project constraints as potential opportunities for innovative design solutions. With a philosophy grounded in team collaboration, providing both personal attention and project leadership, Design 3 Architecture does more than solve problems. We provide solutions that are unique, exciting and affordable.

desmone

Desmone Architects

3400 Butler Street, Pittsburgh, PA 15201 412-683-3230 www.desmone.com Eric Booth, AIA, President ebooth@desmone.com

Great design is inspired by vision. We design buildings and spaces that allow people to thrive – physically, emotionally, and spiritually. Our unique service journey is rooted in effective delivery strategies and informed by principles of health and wellness. Our work reflects the range and diversity of the clients we serve. Each project is informed by a unique set of opportunities and constraints and is inspired by our client's vision. We design high performing buildings and spaces optimized for the people who live, work and play within. Health and wellness are a consideration on all projects, regardless of size, scale or type. Our work is designed to thrive.



DLA+ Architecture & Interior Design

Foster Plaza 10, Suite 500 680 Andersen Drive, Pittsburgh, PA 15220 412-921-4300 www.DLAplus.com Christoper Haupt, AIA – President & Chief Operating Officer CRHaupt@dlaplus.com

Founded in 2008, DLA+ is a full-service Architecture and Interior Design firm headquartered in Pittsburgh, with offices in Morgantown, WV, and State College, PA. We design rewarding experiences by combining our Strategic ArchitectureSM approach with a passion for design excellence and client commitment. Our clients include leading organizations in workplace, higher education, sports, government, healthcare, and retail/hospitality industries. With broad expertise, our team excels in architecture, interior design, sustainability, design/build, and construction administration. We're dedicated to creating remarkably designed, technically sound, and sustainable projects that are rewarding from inception and for generations to come.

DRS architects

DRS Architects

One Gateway Center, 17th Floor, Pittsburgh, PA 15222 www.drsarchitects.com T: (412) 391-4850 Jon Funari | Principal jfunari@drsarchitects.com T: (412) 325-8617

Patrick Thornton, AIA | Partner: Head of Relationships patrick@sixmocompanies.com

For over 65 years, DRS Architects has delivered architectural, planning, and interior design services throughout Western PA and the tristate region. As a certified small business, we specialize in higher education, healthcare, recreation, corporate, and government sectors. Our team is committed to meeting clients' needs with thoughtful design and environmental responsibility. Dedicated to our region, we've partnered with neighborhood groups and institutional clients to create vibrant community buildings. In 2024, we joined The Sixmo Companies, expanding our offerings to include professional engineering, surveying, and materials testing services.



HHSDR Architects/Engineers

40 Shenango Avenue, Sharon, PA 16146-1502 130 7th Street, 201 Century Building Pittsburgh PA 15222-3413 T: 412-281-2280 www.hhsdr.com Andreas Dometakis – adometakis@hhsdr.com

Andreas Dometakis – adometakis@hhsdr.com Matthew Franz – mfranz@hhsdr.com

HHSDR helps our clients deliver successful projects, ontime and on-budget, using a 360 degree approach to project planning, design and management. Our approach means detailed, Partner involvement at every phase, from initial studies through the phases of design, construction contract management and post-construction closeout. It means advocacy on our clients' behalf, through every stage of the project, with the same Partner and team members that started the project with you. It means a facility that is as effective as it is beautiful. It means having the confidence that comes from a firm with more than 70 years of experience. HHSDR looks forward to speaking with you about our 360 degree approach to your project.



ikm architecture

Pittsburgh | Cleveland | Columbus | Tampa HDQ: 11 Stanwix Street #2200, Pittsburgh, PA 15222 T: 412-281-1337

www.ikminc.com

Joel R. Bernard, AIA, NCARB, LEED AP, Principal jbernard@ikminc.com

IKM Architecture has been in continuous practice since 1911 and provides innovative and informed design solutions that create enduring value in a changing world. IKM provides architectural, programming, planning, and interior design services to clients regionally and nationally in healthcare, science and technology, workplace, education, and civic/cultural markets. We prioritize the vision and goals of our clients and champion an immersive engagement process proven to creatively develop the project solution. IKM employs animation, virtual reality, 3D modeling, and laser technology to bring each client's vision to life.



LGA Partners, LP

1425 Forbes Avenue, Suite 400, Pittsburgh, PA 15219 T: 412-243-3430 Paulette Burns, Partner pauletteb@lga-partners.com

LGA Partners is an award-winning, full-service architectural design and planning firm headquartered in Pittsburgh, PA. For over 30 years, we have formed meaningful partnerships with clients, consultants, and stakeholders, producing inspiring and enduring architecture. Specializing in Aviation, Education, Healthcare, Housing, Retail, and Workplace design, our team of 85 talented and diverse professionals creates exceptional solutions for outstanding project solutions. Renowned both locally and globally for our commitment to Design that Works, we are consistently ranked as one of Pittsburgh's largest and fastest-growing firms and have been voted a "Best Place to Work" five years running. Our collaborative culture fosters innovation across specialized studios, ensuring each project not only meets but exceeds client expectations.



Perkins Eastman

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l.pellegrino@perkinseastman.com

Perkins Eastman is a global design firm founded on the belief that design can have a direct and positive impact on people's lives. Striving for a sustainable and resilient future, and to enhance the human experience through the built environment, our award-winning practice draws on its nearly 1,000 professionals networked across 23 studios worldwide, comprising of work in a wide range of specialized project types. From education, workplace, senior living, and healthcare to mixed-use, residential, civic/cultural and transit-oriented developments, we are uniquely equipped to tackle the most complex of design challenges. For more information, visit www.perkinseastman.com.

PERFIDO WEISKOPF WAGSTAFF + GOETTEL

PWWG Architecture + Planning

408 Blvd. of the Allies, Pittsburgh, PA 15219 T: 412.391.2884 | F: 412.391.1657 www.pwwgarch.com Lisa Carver, AIA, LEED AP, Principal lcarver@pwwgarch.com

Forward-looking clients partner with PWWG for exceptional design and detailing; cost-effective, buildable designs using sustainable principles; our meticulous, ethical approach to professional responsibilities; and the partnerships we nurture. PWWG works throughout the tri-state area from offices in Pittsburgh and Cincinnati. Projects for developers and private clients include multi-family housing, cultural buildings, mixed-use commercial, and adaptive re-use of existing structures. PWWG's portfolio is 50% new construction and 50% renewal and re-use, creating new value for original buildings. Our turnkey services include: feasibility and space programming, concept studies, forensic assessment, support for funding applications, architectural & interior design, 3D visualizations, and project management.



R3A Architecture

48 South 14th St., Pittsburgh, PA 15203 T: 412-431-2480 www.r3a.com James Sheehan – jas@r3a.com Deepak Wadhwani – dw@r3a.com

R3A believes that empathy-driven architecture shapes meaningful human experiences. R3A's team of architects and interior designers collaborates closely with our project partners to create built environments that support and enrich our communities – educational, scientific, workplace, residential, civic, non-profit, and others. Our approach leverages design thinking to reframe the dialogue around our clients' needs beyond effective planning and cost-responsive construction, using a research-driven and iterative process of analytical rigor, to reimagine solutions that not only respond to our clients' needs and challenges, but harmonize measurable performance goals with strategic aspirations.



Wildman Chalmers Design

1622 Lowrie St, Pittsburgh, PA 15212 412.436.9303 wildmanchalmers.com

Chad Chalmers, RA, AIA, NCARB, LEED AP, Partner chad@wildmanchalmers.com

Wildman Chalmers Design is an award-winning mid-size architectural and interior design firm based in Pittsburgh, PA that works collaboratively with clients, regionally and nationally, to transform their goals and visions into creative design solutions. The firm comprises a diverse group of professionals dedicated to delivering high quality design, documentation and execution, and client service. Our experience covers a wide range of new construction and adaptive reuse projects including commercial, institutional, education, hospitality, retail, residential, and workplace.



WTW Architects, an AE Works company

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WTW Architects, an AE Works company, brings 65 years of award-winning design across education, commercial, and healthcare markets. Known for leadership in higher education facility design, WTW has impacted over 140 campuses, including Pittsburgh landmarks like Acrisure Stadium. Recently, we joined AE Works, a top-ranked firm, to form one of Pittsburgh's largest architecture firms. This strategic move expands our national reach, market expertise, and new capabilities in engineering and planning + project services promising enhanced client service and innovative design solutions. Our AE Works team brings over 100 professionals with increased expertise and flexibility, focused on making building projects a better value.

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400 Poplar Street, Pittsburgh, PA 15223 T: 412-781-4000 Ext. 216 | F: 412-781-2446 www.overheaddoorpittsburgh.com Jason Henze – jhenze@ohdpgh.com

Overhead Door Company of Greater Pittsburgh is a Veteran-owned business specializing in commercial, industrial, and residential door systems, loading dock equipment and operable partitions. Overhead Door has always produced and installed the highest quality products. Our superior craftsmanship and dedication to excellence has made us the leader in door systems for Western PA and the Tri-State Region. Our Red Ribbon trademark is your guarantee for receiving unequaled personalized service and expertise –from assistance with product selection through the timely completion of product installation. We also offer our customers preventative maintenance plans as well 24/7 emergency repair service 365 days a year.



Pellman Electric Associates

1133 Woodward Drive, Greensburg, PA 15601 T: 724-838-7150 or 412-431-5955 www.pellmanelectric.com Darren Pellman, President Darren@pellmanelectric.com

Pellman Electric Associates LLC was built by a team of professionals who established a reputable and customerpleasing electrical contracting company in Greensburg PA.

Our high-level customer satisfaction rate is attributed to our ethical and professional office staff and our first-class field support team. Pellman Electric is focused on complete design-build services, thorough and competitive bidding, accurate accounting, and an excellent project management group complemented by warehouse "on time" material and tool expediting. Whether the project is a residential call or a large-scale commercial project, we recognize that quality and reliability are essential to our clients' success. Our clients and community deserve the highest level of service. Our experienced professionals arrive on time with materials needed to complete the project in a timely and efficient manner.

CIVIL ENGINEERS



The Gateway Engineers

100 McMorris Road, Pittsburgh PA 15205 T: 412-921-4030 | F: 412-921-9960 www.gatewayengineers.com David M. Heath, P.E. dheath@gatewayengineers.com

Since 1954, Gateway Engineers and its predecessors have played an active role in the development of this region. The tradition of providing value-added engineering solutions carries on as the company continues to grow and expand its reach into other parts of the United States. Our team of professional engineers, surveyors, construction inspectors, and landscape architects, along with qualified technicians, is ready to provide the expertise and personalized service which every project deserves. Our mission has always been to help our clients reach a higher level of success through knowledge, experience, and responsiveness. This year marks our 70th anniversary, but our brightest days lie ahead. For more information, visit www.gatewayengineers.com.



Mackin Engineers & Consultants

103 Technology Drive, Suite 200 Pittsburgh, PA 15275 T: 412-788-0472 www.mackinengineering.com Steve Janosko, PE - President

Serving our clients since 1960, Mackin Engineers & Consultants continues to be a leader in the civil engineering field. We offer a wide range of professional consulting services for both public and private sector clients throughout the Commonwealth. Mackin places an emphasis on our staffs' ongoing professional development to best serve our clients. Our multi-disciplinary staff includes dedicated professionals in the fields of civil, traffic, transportation and structural engineering, landscape architecture, community planning, GIS mapping, and construction inspection/management.



Red Swing Group

Engineers and Surveyors

Penn Office Building - 4314 Old William Penn Hwy, Suite 101, Monroeville, PA 15146 T: 724-325-1215

www.RedSwingGroup.com Matthew E. Smith. P.E. -

Matthew. Smith@RedSwingGroup.comScott R. Pilston, P.L.S - S.Pilston@RedSwingGroup.com

Red Swing Consulting Services, a Veteran-Owned Business, views its Client as Partners; focusing first and foremost on building and maintaining strong relationships and trust. This mutual trust is the foundation of a solid business partnership. Red Swing offers Land Development Consulting Services to take a project from concept through construction. Red Swing has experience in Surveying, Civil Engineering, Utility, and Water Resource Projects. Red Swing effectively maximizes the return on investment through a collaborative design approach, utilizing a low impact design philosophy that reduces project capital costs and produces the competitive edge that we and our partners demand.

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These are the hallmarks the region's union construction trades and contractors bring to the jobsite everyday. Our professional tradespeople and contractors bring the dreams and visions of our fast-growing region to life with a dedication that only those who live here, work here, and raise their families here can commit to. It is, after all, our home, our legacy.

We are also committed to providing opportunity for all who share these values and want to pursue a lifelong, lucrative and satisfying career. For more information on building with our union trades and contractors, or to explore career opportunities, please visit www.buildersguild.org where you will find direct links to our Trade Unions, Joint Apprenticeship Training Centers and Contractor Associations.





























Jeff Nobers • Executive Director • 631 Iron City Drive • Pittsburgh, PA 15205 • 412.921.9000

Labor & Management ▶ Building Our Region's Success www.buildersguild.org

CONTRACTORS



A. Martini & Company

320 Grant Street, Verona, PA 15137 T: 412-828-5500 www.amartinigc.com

Emily Landerman - Emily.Landerman@amartinigc.com

As a fourth generation, family owned and operated General Contracting and Construction Management firm, we are celebrating our 73 years of operation. The principals of A. Martini & Co. continue to provide hands on participation as a commitment to our clients and each of their projects. We believe that building projects as a true partner to the owner, utilizing sustainable building practices, and promoting true diversity in our subcontractor selection are the best practices for our region. As a mid-sized CM/GC, we utilize current technology for project tracking and scheduling coupled with personal attention to details, and our client's needs. A. Martini & Co. provides construction management, general contracting and design build services for corporate, healthcare, senior living, restaurant, religious, retail, nonprofit, residential, industrial, historic, and education clients.



ARCO Pittsburgh

322 North Shore D., Bldg 1B Suite 200, Pittsburgh, PA 15212 T: 412-667-8488

www.arcopittsburgh.com Gary Gabor, Division Manager ggabor@arcodb.com

ARCO Pittsburgh is an industry-leading design-build general contractor with more than 30 years of experience providing clients with complete project delivery throughout the United States. With a local team in Pittsburgh and 46 offices coast to coast, ARCO offers the strength and presence of a national builder with the personalized attention of a small company. Specializing in industrial, cold storage, commercial/specialty, and tenant improvement projects, ARCO's Pittsburgh team offers local expertise, as well as complete turnkey construction solutions for projects nationwide, regardless of complexity or scale.



Burchick Construction Company, Inc.

500 Lowries Run Road, Pittsburgh, PA 15237 T: 412-369-9700

www.burchick.com

Dave Meuschke - meuschke@burchick.com

Burchick Construction is a full-service general contractor founded on the commitment to excellence that Joe Burchick brings to each project. Burchick's management approach is designed to ensure optimum results for our clients while setting the performance standard for construction services. Our executives and managers have broad-based experience delivering construction to the highest of standards with every delivery method preference. Burchick's project team and professional engineers on staff are equally comfortable with a completed design or with providing pre-construction assistance at the earliest stages of design. Burchick has managed commercial, institutional, and industrial projects from \$1 million to \$73 million with equal attention. Burchick Construction - Setting the Performance Standard.





Carl Walker Construction

935 Vista Drive, Pittsburgh, PA 15205-1218 T: 412-490-2924

www.carlwalkerconstruction.com Greg Heddaeus, Partner gheddaeus@carlwalkerconstruction.com

Carl Walker Construction (CWC) has remained the industry leader for parking garage design, construction, restoration, and specialty concrete projects since its inception in 1996. We are a single-source solution for owners seeking accurate scheduling and cost prediction, turn-key design, streamlined and transparent contact, and thorough certification and training by a self-performing garage expert. Our experience is our advantage: we do not compromise on workmanship, product quality, design detail, or safety.

CWC focuses on the prolonged integrity and sustainability of the structures we restore and build, and take a proactive approach in applying improvements and beneficial modifications when applicable and cost effective.

We are proud members of the International Concrete Repair Institute and American Concrete Institute, and have earned multiple safety awards and acknowledgements for our dedication to industry best practices.



Cuddy Roofing

22 Rutgers Road, Suite 102, Pittsburgh, PA 15205 412-458-3812

John Leuch – Vice President, General Manager leuchj@cuddyroofing.com www.cuddyroofing.com

Established in 1991, Cuddy Roofing is one of the largest, premiere union roofing companies in the area. We specialize in difficult, high-end, and sheet metal sustainable applications as well as full-service repair and maintenance. Using state-of-the-art technology, Cuddy Roofing has topped some of the largest and most prestigious buildings in downtown Pittsburgh. We offer our customers superior roofing products that are backed by the best warranties in the industry.



Dick Building Company

46 South Linden Street, Duquesne, PA 15110 http://www.dickbuilds.com/ T: 412.567.8200

Alexander Dick, Chief Operating Officer agdick@dickbuilds.com

Dick Building Company combines the knowledge acquired from four generations of industry leadership with the latest in construction technology to maximize value for our clients. We maintain integrity and an unwavering work ethic at all levels of the company and promote open communication in our relationships with clients, design professionals, subcontractors and vendors. Dick Building Company carries these values across our spectrum of services, which include: pre-construction consulting, construction management, general contracting, design-build, project management, program management, green building, and construction inspection.





417 Plum Industrial Ct., Pgh, PA 15239 ph:(724)733-5216 www.AceLightning.net



Etzel Engineer and Build

205 West Water Street Saxonburg, PA 16056 T: 724 524 1280 Twitter: @Etzel_Eng_Bld www.etzelengbld.com Rege Etzel - retzel@etzelengbld.com

Etzel Engineer and Build is a design-build contractor serving the mission critical and commercial construction industries. We are located in Saxonburg, Pennsylvania with roots dating back to 1987. Etzel has built strong relationships with subcontractors and equipment vendors serving the area. These relationships allow Etzel to better understand the local bid market; a more aggressive bid process reduces overall construction cost. Our capabilities reach beyond the Western Pennsylvania. We have completed construction projects from Kansas to Boston. We specialize in an open book, owner focused delivery method.



Gilbane Building Company

11 Stanwix St Suite 701, Pittsburgh, PA 15222 T: 412-207-1700

Chris Perez, Business Development Manager CPerez1@GilbaneCo.com | 412-207-1673

Gilbane Building Company provides a full slate of construction and facilities-related services – from preconstruction planning and integrated consulting capabilities to comprehensive construction management, general contracting, design-build, and facility management services – for clients across various markets. Founded in 1870 and still a privately held, family-owned company, Gilbane has more than 45 office locations worldwide. Gilbane first established a presence in the Pittsburgh market in 1987 and has built a wide range of projects in markets such as healthcare, higher education, and commercial in the area.

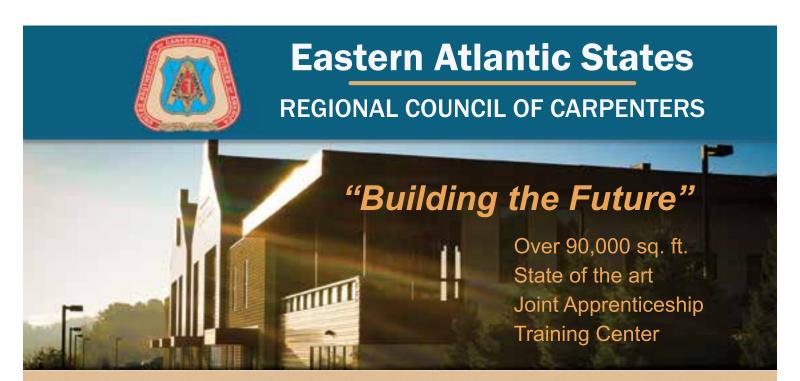


Jendoco Construction Corporation

2000 Lincoln Road, Pittsburgh, PA 15235 T: 412-361-4500 | F: 412-361-4790 www.jendoco.com

Michael Kuhn – mkuhn@jendoco.com

JENDOCO Construction, founded in 1957, is located in Pittsburgh's East End and provides building construction services to the Western Pennsylvania region. Jendoco believes that the built environment should have a Net-Positive impact on people, nature, and communities and that designing and constructing the places in which we live, work, worship, learn, heal and play should be collaborative, creative, and fun. Through proactive solution development, sustainable building practices, community engagement, and charitable support, Jendoco continues to demonstrate our commitment to the Greater Pittsburgh Region.



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www.landau-bldg.com

Jennifer Landau, President - jplandau@landau-bldg.com

Landau Building Company, with a legacy spanning 130 years, has established itself as a leading construction management and general contracting firm in Western PA and the surrounding region. As a sixth-generation familyowned and operated company, we have cultivated a diverse portfolio of commercial, healthcare, institutional, and community-based projects, ranging from ground-up construction to major renovations. In 2006, we expanded our services to include northern West Virginia through our subsidiary, Marks-Landau Construction. To learn more about our services and experience, we invite you to visit our website at www.landau-bldg.com.



PJ Dick Inc.

225 North Shore Drive, Pittsburgh PA 15212 T: 412-807-2000 www.pidick.com Bernard J. Kobosky | Bernie.kobosky@pjdick.com

PJ Dick is a part of a Pittsburgh, PA based family of companies that provides best-in-class construction management staff to estimate, plan, and build the Mid-Atlantic region's most prominent projects. Since 1979, PJ Dick has served markets including commercial, government, hospitality, healthcare, higher education, industrial, K-12 education, multi-family and senior living, and sports and entertainment. Consistently ranked among the nation's top firms, PJ Dick offers unsurpassed general contracting, design/build, construction management, and consulting services while maintaining its values of safety, sustainable building, quality



Shannon Construction Company

3257 West Liberty Ave., Pittsburgh, PA 15216 T: 412-341-1155 F: 412-341-2955 www.shannon1.com Ken Schultz, President ken@shannon1.com

Shannon Construction is a commercial builder with a rich legacy handed down from generations of family. Our objective is to develop and deliver customized building programs that meet our client's goals. Shannon utilizes a creative, collaborative project approach to ensure client satisfaction and successful outcomes on every project. Clients benefit from our service philosophy rooted in personalized attention to every detail. We believe the best way to do business is to treat people fairly and do the right thing. Our services include General Contractor, Construction Management, Design & Build, Self-perform Construction, Building Construction Maintenance, and Green Building techniques.



Mascaro Construction

1720 Metropolitan St, Pittsburgh, PA 15233 T: 412-321-4901

www.mascaroconstruction.com Michael R. Mascaro - mcclp@mascaroconstruction.com

Mascaro is one of the region's largest construction firms specializing in design-build, construction management, and general contracting. Founded in 1988 on the simple premise to deliver excellence in construction services, we bring to your project the 'Mascaro Advantage:' We are humble, hungry, and smart – not shying away from hard work and complex projects, but tackling each one proactively. We do what we say we are going to do, right, the first time. We will provide a family atmosphere, concentrating on the health and welfare of not only our employees, but also that of our clients and community. Our success is based on our market diversity, superior planning, building relationships, and, most importantly, delivering great experiences.



BUILDING EXCELLENCE

McKamish, Inc.

50 55th Street, Pittsburgh, PA 15201 T: 412-781-6262 | F: 412-781-2007 www.mckamish.com John Jordan - jjj@mckamish.com

Serving the mid-Atlantic region with almost fifty years of experience, McKamish is a full-service mechanical contractor specializing in commercial HVAC, plumbing, piping, industrial piping, custom metal fabrication, and 24/7 service and maintenance. McKamish is dedicated to "Building Excellence" on every project that we build. With a dedicated team of employees who are committed to our customers, you can feel confident that your project will be handled with integrity. A family-owned company with deep roots in the Pittsburgh community, our goal is to surpass customers' expectations and provide top quality service in everything we do.



Rycon Construction Inc.

construction and innovative technology.

2501 Smallman St., Suite 100, Pittsburgh, PA 15222 T: 412-392-2525

www.rvconinc.com

Lou Ferraro, Co-President - Pittsburgh Stephen Kosmer, Co-President - Pittsburgh

Founded in Pittsburgh, Rycon Construction is an employeeowned company (ESOP) that provides construction management, general contracting, and design-build services nationwide. We have an in-house Architectural Woodwork & Specialty Fabrication Division, Craftworks USA, that ships/installs nationally as well as a Service Division offering 24/7 emergency service/restoration and term service work in Western PA. Rycon is an ENR Top 400 Contractor, ENR Top 100 Green Contractor, and celebrated our 35th anniversary in 2024. We have nine offices in Pittsburgh, Atlanta, Charlotte, Cleveland, Fort Lauderdale, Fort Myers, Houston, Philadelphia, and Washington, DC, and specialize in new construction, renovations, and adaptive reuse projects. Rycon's portfolio consists of projects and developments in health care, education (K-12 & higher ed), industrial/warehouse, commercial, multi-unit residential, retail, financial, food service, governmental, hospitality, cannabis, self-storage, and LEED facilities.



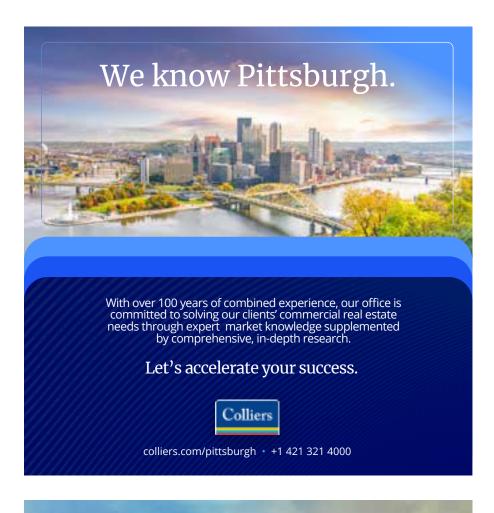
TRE Construction & Real Estate A Commercial Construction Company

1800 Pine Hollow Road, McKees Rocks, PA 15136 T· 724-650-5544

www.treconstruction.net Angie Eger, Owner/Managing Member angie.eger@treconstruction.net

Formed in 2022, TRE Construction focuses on being a high-quality and trusted subcontractor/general contractor specializing in interior/exterior building systems, construction specialties, and casework/millwork including slab/flatwork concrete, disaster restoration, new construction and remodeling - in Greater Western PA, OH, WV, DC, MD, VA and national locations.

Family-owned and operated, we provide the highest quality of work and deliver cost-effective projects on schedule by employing and supporting motivated, flexible, and focused teams. Our clients count on our dependability, drive, and integrity. People and Safety are the most important assets to build better with TRE. We are a member of the Master Builders' Association, Master Interior Contractors Association and NAIOP Pittsburgh.







Turner

Turner Construction Company

600 Grant Street, Suite 2740, Pittsburgh, PA 15219 T: 412-255-5400 Chris DiLorenzo cdilorenzo@tcco.com

Founded in 1902, Turner Construction Company is the largest general builder in the United States. Our continued success is built upon an unwavering dedication to our core values of teamwork, integrity, and commitment. Turner's roots in Western Pennsylvania date back to 1908, with a contract for work on Forbes Field. In the intervening years, we built or managed the construction of many of the city's signature buildings. We opened a full-time Pittsburgh office in 1976 and have since built or managed the construction of many leading commercial, residential, institutional, industrial, and healthcare facilities in the region. Turner's Pittsburgh office continues to provide our clients with industry-leading resources with a local, dedicated staff.



Volpatt Construction Corporation

100 Castleview Road, Pittsburgh, PA 15234 T: 412-942-0200 www.volpatt.com

Ray Volpatt, Jr. President – rayjr@volpatt.com

From our first renovation in 1991, to over 900 industrial, commercial, and institutional projects, Volpatt Construction has successfully positioned itself as one of the most respected building contractors in the Tri-State area. With a focus on high quality, hands-on service, competitive pricing, and timely project completion, Volpatt Construction has built and maintained a long list of repeat clients, partnering with the finest businesses and institutions in the area. Today, the family-operated company continues to play an integral role in building the region into a top global destination for healthcare, education, and research.

DEVELOPER



Ambridge Regional Center and ConAm3PL

2301 Duss Avenue #1, Ambridge, PA 15003 T: 724-266-4661 www.AmbridgeRegional.com www.ConAm3PL.com Ric Ford

rford@ambridgeregional.com

The Ambridge Regional Center offers over 1 million square feet of warehouse, distribution, manufacturing, lab and yard space for lease. Our tenants include Fortune 100 firms as well as small private companies.

ConAm3PL offers full third party logistics to international conglomerates as well as regional companies whom all utilize our distribution capabilities to maximize their operational efficiencies.



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www.buncher.com

The Buncher Company, headquartered in Pittsburgh, Pennsylvania, is a recognized leader in all phases of real estate development, including site acquisition, construction, brokerage and leasing, and property management.

We are experienced in providing innovative solutions to prospective clients and tenants, and we understand what it takes to effectively adapt to the constantly changing real estate business environment. Our highly experienced staff of real estate and construction specialists can help clients navigate the complexities of finding the perfect location to build and lease. They bring in-depth industry expertise and knowledge of every property, and consistently deliver high-level tailored services, unlimited accessibility, and timely results.



Elmhurst Group

One Bigelow Square, Suite 630, Pittsburgh, PA 15219 T: 412 281-8731 www.elmhurstgroup.com
Eric R. Schindler, Director of Leasing eschindler@elmhurstgroup.com

The Elmhurst Group of companies is a 46-year-old Pittsburgh-based organization that invests in commercial real estate and the hospitality industry. Elmhurst's real estate holdings include 46 buildings on 23 sites totaling more than 3.6 million square feet of office, flex, distribution, student housing, and hospitality space.

Elmhurst's long-term strategy is to continually increase the value of each of its properties by providing strong and dedicated management and exceptional customer service. We maintain close personal contact with our customers. We operate with the understanding that we are in the service business—not the space business. And we recognize that our legacy is inextricably linked to the quality of our people and the service we provide.

OXFORD

Oxford Development Company

2545 Railroad Street, Pittsburgh, PA 15222 412 261 1500

www.oxforddevelopment.com

For over 60 years, Oxford has stood at the forefront of the marketplace as a developer and full service commercial real estate services provider with experience in the local, regional, and national marketplace. Oxford's mission is to forge dynamic centers where community thrives alongside commerce, through real estate solutions that uplift and ignite inspiration for our people, partners, and communities alike. We deliver real estate solutions to our clients that are innovative, cost-effective, and sustainable. Our team has the depth of experience to manage, lease and develop all types of facilities. Oxford's ability to create unique partnerships and complete complex transactions makes us a preferred real estate partner.



THE CONSTRUCTION INDUSTRY







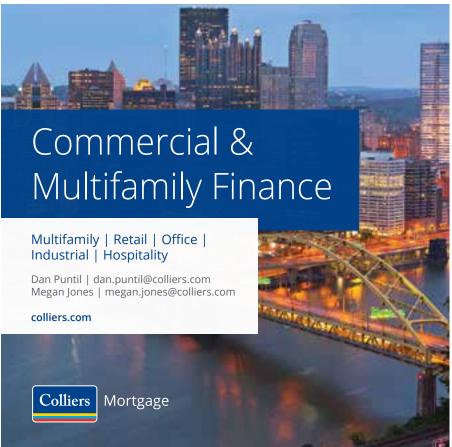


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ECONOMIC DEVELOPMENT



Community Development Corporation of Butler County

110 East Diamond St., #201/202 Butler, PA 16001 T: 800-283-0021 | F: 724-283-3599 www.butlercountycdc.com Joe Saeler, Executive Director jsaeler@butlercountycdc.com

The Community Development Corporation of Butler County (CDC) is the lead economic development organization in Butler County. The CDC is your first contact for economic development in Butler County. The CDC works closely with you to identify the right location for your business. The CDC also has financing available for real estate, equipment, working capital and lines of credit.

Indiana County PEOPLE. PLACE. PROGRESS.

Indiana County Center for Economic Operations

801 Water St., Indiana, PA 15701-1705 T: 724-465-2662 | F: 724-465-3150 www.indianacountyceo.com Byron G. Stauffer, Jr., Executive Director byronjr@ceo.co.indiana.pa.us

The Indiana County Center for Economic Operations (CEO) serves as a public-private partnership promoting economic growth, development, and prosperity in Indiana County, PA. The CEO serves as a hub for businesses, government agencies, and community organizations. The CEO provides services and resources for businesses throughout their life cycle. The CEO offers site selection assistance, an array of pad-ready sites and buildings and coordinates financial incentives. The CEO seeks to support the continuous improvement of Indiana County through increased business activity, economic growth, education, tourism and quality of life.



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- Name on NAIOP website









Washington County Chamber of Commerce

1000 Horizon Vue Drive, Suite 1C80, Canonsburg, PA 15317 T: 724-225-3010 | F: 724-228-7337 www.washcochamber.com
Will Thomeier, Director Economic & Tourism
Development – will@washcochamber.com

The Washington County Chamber of Commerce is the largest chamber of commerce Southwestern Pennsylvania and leading economic development agency in Washington County. The Chamber focuses on marketing and business development initiatives to expand the economy of Washington County and was one of the first organizations to publicly support the economic benefits and job creation potential of the natural gas industry. Learn more at www.washcochamber.com.



Westmoreland County Industrial Development Corporation

5th Floor, Suite 520, 40 North Pennsylvania Ave., Greensburg, PA 15601 T: 724-830-3061 | F: 724-830-3611 www.westmorelandcountyidc.org Jason W. Rigone, Executive Director wcidc@wpa.net

Founded in 1983 by the Westmoreland County Board of Commissioners, Westmoreland County Industrial Development Corporation promotes growth in terms of job creation, economic output and a stable tax base for Westmoreland County. By developing a robust industrial park system, deploying a comprehensive marketing strategy, administering a proactive Business Outreach Program and collaborating in public/private partnerships, WCIDC supports business growth that results in job opportunities for the citizens of Westmoreland County.

ENGINEERS



KU Resources, Inc.

22 South Linden St., Duquesne, PA 15110 T: 412-469-9331 | F: 412-469-9336 www.kuresources.com Tysen Miller, PE, LEED AP, CPESC Tmiller@KUResources.com

KU Resources, Inc. provides a full range of environmental management and site development engineering services to industrial, commercial, and community based clients. The firm specializes in brownfield redevelopment, environmental site assessment, economic revitalization assistance, regulatory permitting and compliance, remediation design and implementation, and environmental risk management strategies. The firm's engineering and environmental consulting capabilities also include the areas of civil and geotechnical engineering, site development engineering, water resources engineering, mining and quarry services, water quality monitoring, and air quality compliance and permitting.



LSSE Engineers and Surveyors

846 Fourth Ave., Coraopolis, PA 15108 T: 412-264-4400 www.lsse.com Kevin A. Brett, P.E. – kbrett@lsse.com

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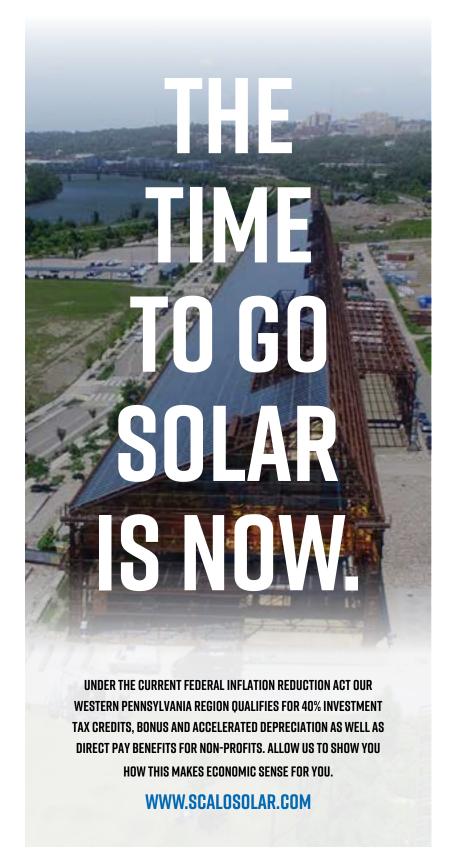
Tri TRIUMPH

Triumph Services

1101 Auburn Ave., Cleveland, OH 44113 www.triumphservices.com
T: (216) 767-5400
Patrick Thornton, AIA | Partner: Head of Relationships patrick@sixmocompanies.com
Aaron Mitchell, P.E. | Principal-in-charge aaron@sixmocompanies.com

Triumph Services, founded in 2023 as a part of the Sixmo Companies, is a multidiscipline engineering and professional services firm offering comprehensive design solutions throughout the Midwest. We operate on the principle that collaboration produces the best outcomes, efficiently managing projects of all sizes. Our team of professional engineers and surveyors apply technical expertise across diverse markets and clients, including fellow design firms. Committed to enhancing service delivery for existing clients while cultivating new relationships, we ensure reliable solutions and exceptional service. In addition to our full suite of engineering and professional surveying services, we also provide materials testing.











UPCOMING EVENTS

EVERY MONTH

Tuesday Coffee CREW SEPT 19

Speaker Program: Megan Miller OCT 10

Annual Wine Dinner

NOV 7

Holiday Party

pittsburgh.crewnetwork.org

ENVIRONMENTAL



KU Resources, Inc.

22 South Linden St., Duquesne, PA 15110 T: 412-469-9331 | F: 412-469-9336 www.kuresources.com
Dominick Anselmo
danselmo@kuresources.com

KU Resources, Inc. provides a full range of environmental management and site development engineering services to industrial, commercial, and community based clients. The firm specializes in brownfield redevelopment, environmental site assessment, economic revitalization assistance, regulatory permitting and compliance, remediation design and implementation, and environmental risk management strategies. The firm's engineering and environmental consulting capabilities also include the areas of civil and geotechnical engineering, site development engineering, water resources engineering, mining and quarry services, water quality monitoring, and air quality compliance and permitting.

FINANCE



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INDUSTRY / TRADE GROUP



American Subcontractors Assn. of WPA

565 Callery Rd., Cranberry Twp., PA 16066 T: 724-538-8227 | F: 724-538-8227 www.asawpa.org Angie Wentz, Executive Director angie@asawpa.org

ASA Western PA is the united voice dedicated to improving the business environment and representing subcontractors before all branches of government, other construction industry groups, and the media. We strive to promote quality construction, ethical and equitable business practices, safety in the work environment, and best industry practices. Our scholarship program reaches students interested in the trades through partnerships and school visits.

A Mentorship Program is available for all scholarship recipients. ASA's Emerging Leaders create an environment of young professionals who have the potential to serve in leadership roles and provide networking opportunities that help to expand their careers.



Labor & Management > Building Our Region's Success

Builders Guild of Western PA, Inc.

631 Iron City Drive, Pittsburgh, PA 15205 T: 412-921-9000 Jeff Nobers, Executive Director jnobers@buildersguild.org

A unique, non-profit labor/management initiative, representing 16 building trade unions and nine affiliated contractor associations. The Builders Guild is a positive forum for labor, management, and community relationships, and fosters a cooperative and productive climate for regional commercial construction development. Through the Builders Guild, unions and management have forged fair and equitable working partnerships which promote economic and professional growth.

Guild initiatives include:

- Promoting the professionalism, skill, and pride inherent with union construction;
- · Training for long-term careers in the construction trades;
- Providing a reliable, skilled and diversified workforce;
 Facilitating diverse partnerships with like-minded organizations throughout Western Pennsylvania.



CREW Pittsburgh

CREW Network

1201 Wakarusa Drive, Suite D, Lawrence, KS 66049 www.crewpittsburgh.org Admin@crewpittsburgh.org

Commercial Real Estate Women (CREW) offers unparalleled business development, personal leadership growth, and networking opportunities, both in our local Pittsburgh market and across 80+ affiliates in the US, Canada, France, Mexico, and the United Kingdom with 14,000+ members. The Pittsburgh chapter has 20+ years of providing educational programs and networking events to its members and the CRE community. Whether male or female, join CREW to have a global commercial real estate network at your fingertips and your contact info in that worldwide network.



Ironworker Employers Association of Western Pennsylvania

Bailey Center II
135 Technology Drive #311, Canonsburg, PA 15317
T: 412-922-6855
www.iwea.org
Danielle Harshman, Executive Director
dharshman@iwea.org

The IWEA is a Trade Association of Union Contractors who work in all aspects of the ironworking trade within the construction industry. We are a resource for all owners, developers and contractors who are looking for a qualified contractor with a well-trained workforce. Visit our website or call our office for additional information.



Master Builders' Association of Western PA, Inc.

631 Iron City Dr., Pittsburgh, PA 15205 T: 412-922-3912 www.mbawpa.org David D. Daquelente, Executive Director dave@mbawpa.org

Master Builders of Western Pennsylvania, Inc., is a trade association and influential voice in the construction industry, including 282 general contractors, construction managers, specialty contractors, service, and supplier companies. Members are responsible for more than 80 percent of the Pittsburgh area commercial construction. MBA awarded \$800,000 in scholarship support to students in industry-related categories, brought nearly 1500 representatives of our industry together to celebrate the MBA Building Excellence Awards, and supports mental health through its acclaimed Yinz Good? campaign. MBA's affiliation with Associated General Contractors of America affords members with broader access to national resources. For more information visit http://www.mbawpa.org/



NAIOP Pittsburgh

PO Box 100085, Pittsburgh, PA 15233 www.naioppittsburgh.org Tom Frank, Executive Director info@naioppittsburgh.org

NAIOP Pittsburgh is the regional association of developers, owners, investors, and professionals in commercial real estate. We are the leading industry resource to foster business relationships, promote responsible development and support growth of the region through education, leadership, and advocacy. Visit naioppittsburgh.com for additional information or contact info@naioppittsburgh.org.



Pittsburgh Works Together

631 Iron City Drive, Pittsburgh, PA 15205 Jeff Nobers, Executive Director info@PghWorks.com | www.PghWorks.com

Pittsburgh Works is committed to creating an inclusive vision of economic progress that embraces and respects both traditional legacy industries and emerging ones, while honoring the diversity of cultures and traditions inherent to each, while ensuring a sustainable environment. We seek a Pittsburgh and a region in which the lines between "old" and "new" economy are erased and respect is shown for our work ethic and dedication to community, while building a future for all.

Pittsburgh Works Together knows that we need an economy that works for everybody. Created after meetings of union leaders and officials from the manufacturing, steel, and energy sectors, our organization is committed to working with leaders of tomorrow's industries by reminding them that without everybody, there is no New Pittsburgh.



Society for Marketing Professional Services

SMPS – Pittsburgh Chapter www.smpspittsburgh.org Kara L. Smith, Chapter President Herbert, Rowland & Grubic, Inc. 220 W. Kensinger Dr., Suite 100, Cranberry Twp., PA 16066 724.779.4777 (o)

The Society for Marketing Professional Services (SMPS) is a diverse community of marketing and business development professionals working together to move the Architecture/Engineering/Construction (A/E/C) industry forward. SMPS is the only organization dedicated to creating business opportunities in the A/E/C industry. Companies large and small are able to tap into our powerful national and regional network to form partnerships, secure business referrals, and benchmark performance. The Pittsburgh Chapter offers educational programs, professional development seminars, and networking opportunities to professionals from architectural, engineering, planning, interior design, construction, and consulting firms serving the Pittsburgh region. SMPS Pittsburgh has over 100 members representing more than 50 firms in the built industry.

INTERIOR DESIGNER



AE7, LLC

2840 Liberty Ave., Suite 403, Pittsburgh, PA 15222 T: 412-932-2044 www.ae7.com Jeffrey Wetzel, AIA, NCARB – Principal, Board of Directors jeff.wetzel@ae7.com

AE7 Interior Design, part of the globally renowned AE7 Architects, specializes in creating innovative and functional interiors for corporate and commercial clients. With a deep understanding of the unique needs of these sectors, AE7 delivers tailored design solutions that enhance productivity, reflect brand identity, and add value to properties. Our team's expertise spans office spaces, commercial developments, residential projects, and food and beverage venues ensuring each design is both aesthetically pleasing and highly practical. Committed to excellence, AE7 Interior Design leverages cutting-edge technology and sustainable practices to create environments that inspire and engage. Discover more at www.ae7.com



Design 3 Architecture PC

300 Oxford Dr. Suite 120, Monroeville, PA 15146 T: 412-373-2220 www.d3a.com

Anthony Scruppi - tScruppi@d3a.com

Design 3 Architecture has been offering architecture, planning, and interior design services to the Pittsburgh region since 1982. We view inherent project constraints as potential opportunities for innovative design solutions. With a philosophy grounded in team collaboration providing both personal attention and project leadership, Design 3 Architecture does more than solve problems. We provide solutions that are unique, exciting and affordable.

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LEGAL SERVICES

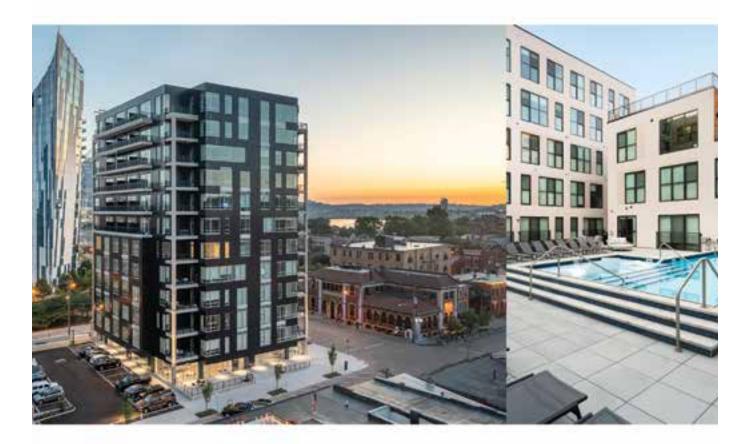


Babst Calland

Two Gateway Center 603 Stanwik St., 6th Floor, Pittsburgh, PA 15222 T: (412) 394-5400 www.babstcalland.com Mary H. Binker, Esquire: mbinker@babstcalland.com Alyssa E. Golfieri, Esquire: agolfieri@babstcalland.com

Sabst Calland's attorneys offer experienced legal coursel in real estate development, finance, construction, energy, environmental risk assessment, zoning and land use, tax assessment appeals, eminent domain, and other corporate and litigation services. We provide creative, pragmatic advice to developers, landoribs, tenants, investors, brokers and managers of commercial real estate to help them reach their goals, through attentive service that keeps the client's bottom line in mind. From acquisition to disposition, our approach to the practice of law gives our real estate clients an edge.







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Brandon Snyder VP, Pittsburgh Market Leader bsnyder@neyer.com 412-716-1190



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W. Grant Scott – wgs@muslaw.com Patricia E. Farrell – pef@muslaw.com Amanda M. Daquelente - amd@muslaw.com

Understanding each client's business objectives, we provide timely, creative, and cost-effective solutions. We represent those in the business of real estate and companies who must have real estate in order to do business: our clients include manufacturers and service providers as well as owners, developers, managers, lenders, landlords and tenants, investors, contractors, brokers, and design professionals. Clients rely on us to counsel them on all facets of commercial real estate, retail, multifamily, office, and industrial, working with them on purchases and sales, land use and development, construction, financing, leasing, title insurance, property tax, assessment appeals, zoning, and eminent domain throughout the region and across the US. Our multi-practice firm enables us to ensure time and resources are used wisely and your deal closes on time.

REAL ESTATE BROKERS



Hanna Commercial Real Estate

11 Stanwix Street, Suite 1024, Pittsburgh, PA 15222 T· 412-261-2200

http://www.hannacre.com AJ Pantoni - ajpantoni@hannacre.com

Hanna Langholz Wilson Ellis is rooted in the history of the Pittsburgh region. Our legacy in Pittsburgh real estate spans nearly 90 years through various companies ϑ names, culminating with the merger of Langholz Wilson Ellis, Inc. and Hanna Commercial Real Estate. HannaLWE thrives by providing responsive, personalized service. Our disciplines of specialty include Retail, Office, Industrial, and Investment commercial brokerage services. We service all Western Pennsylvania and West Virginia. Our greatest asset is our people, who maintain the integrity of HannaLWE. Our unique structure creates an environment in which our agents and staff are often teamed together to extend both competence and energy to each client requirement.



NAI Burns Scalo

965 Greentree Road, Suite 400 Pittsburgh, PA 15220 T: 412-250-3000 www.naiburnsscalo.com

NAI Burns Scalo, headquartered in Pittsburgh, Pennsylvania, is an integral part of NAI Global, which spans over 325 offices across 55 countries. Since 1956, NAI Burns Scalo has been at the forefront of providing commercial real estate services such as brokerage, property management, development, and construction. As a leading player within NAI Global, the company's strategic positioning ensures exceptional outcomes for clients, with access to over 6,000 professionals worldwide. With nearly 100 dedicated specialists, we seamlessly integrate into this expansive network, excelling both locally and globally.

NEWMARK

NEWMARK

210 Sixth Avenue #600, Pittsburgh, PA 15222 T: 412-281-0100

www.nmrk.com

Gerard McLaughlin – Gerard.mclaughlin@nmrk.com Louis Oliva – Louis.oliva@nmrk.com

Since 1970, the Pittsburgh Newmark office has been a key contributor to the firm's strength in the Midwest. Our services have evolved to address the real estate needs of property investors, multi-market corporations and single-location tenants and landlords. Today, Newmark offers a full range of commercial real estate services, with brokerage professionals specializing in office, industrial, retail and investment product types, and a highly-skilled management services group that provides property, facility and construction management services for a diverse portfolio of properties. In addition, our team handles client accounting and lease administration for property investors and corporations.

SIGNAGE



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SOLAR SOLUTIONS



Scalo Solar

22 Rutgers Road, Suite 101, Pittsburgh, PA 15205 412-458-3888

Mark Heckathorne – Chief Operating Officer heckathornem@scalocopanies.com www.scalo-solar.com

Scalo Solar Solutions has been helping residential, commercial, and industrial properties gain their energy independence using our expertise in PV design, construction, yield analysis, tax models, and financial engineering. Scalo Solar Solutions provides tremendous expertise and strategic resources for the roofing and sheet metal needs required by PV solar installations. We can install both your roof and solar array, so you won't have to communicate between multiple contractors. Scalo Solar aims to help businesses, homeowners, institutions, and non-profits take ownership of their energy future.

SPECIALTY CONTRACTORS COMBINED HEAT & POWER PLANTS

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LLI Engineering

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LLI Engineering provides mechanical, electrical, architectural, commissioning, and structural engineering services. Since 1910, LLI Engineering has been consistently recognized for providing top-quality engineering design services. We specialize in commercial, critical facilities, education, healthcare, industrial, infrastructure upgrades, green building design, energy conservation modifications, project engineering, and engineering estimates. Located in Pittsburgh, Pennsylvania, LLI Engineering has completed projects in over 20 different states.