

2021 BUYER'S GUIDE

LOOKING FOR AN ARCHITECT, ENGINEER, CONTRACTOR OR LENDER? THE 2021 NAIOP PITTSBURGH BUYER'S GUIDE LISTS DOZENS OF FIRMS FROM AROUND THE REGION THAT CAN FIT THE BILL.

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ARCHITECTS



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Leverage the power of diverse services delivered by one team. AE Works combines a range of design and consulting specializations to offer an integrated approach to building projects. United by a culture of innovation and entrepreneurial spirit, our team is focused on better efficiencies, ideation and trust. The result is better use of your time and money towards your capital project.

An award-winning firm, AE Works has been named to the 2021 Architectural Record Top 300. Experience spans commercial, healthcare, science and technology, infrastructure and education projects. Services include architecture, interior design, building systems engineering, project services and security risk management.



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Architectural Innovations, LLC (AI) is a certified Small/Disadvantaged/Woman Business Enterprise (SDB/DBE/WBE). AI offers architecture, planning, interior design, and consulting services for government, healthcare, aviation, educational, retail, commercial, single/multi-family residential clients both domestically and internationally. We are currently working on the \$1.1B Airport Terminal Modernization Project with Gensler Architects. Using a proven process on all of AI's projects, our team has delivered every job, on-time/on budget. We are passionate about sustainable design on every project and Jan is a member of the CEOs for Sustainability since its inception. AI has been named one of the region's Largest Architectural Firms since 2016 and Best Places to Work since 2009. We are most proud of using 100% diverse teams, leading to an impact award from Smart 50.



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Design 3 Architecture has been offering architecture, planning, and interior design services to the Pittsburgh region since 1982. We view inherent project constraints as potential opportunities for innovative design solutions. With a philosophy grounded in team collaboration, providing both personal attention and project leadership, Design 3 Architecture does more than solve problems. We provide solutions that are unique, exciting and affordable.

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Great design is inspired by vision. We design buildings and spaces that allow people to thrive – physically, emotionally, and spiritually. Our unique service journey is rooted in effective delivery strategies and informed by principles of health and wellness. Our work reflects the range and diversity of the clients we serve. Each project is informed by a unique set of opportunities and constraints and is inspired by our client's vision. We design high performing buildings and spaces optimized for the people who live, work and play within. Health and wellness are a consideration on all projects, regardless of size, scale or type. Our work is designed to thrive.



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HDG is a full-service architectural firm headquartered in Pittsburgh, PA. Since 1992, we've provided architecture, planning, and interior design for offices and commercial buildings, industrial and institutional buildings, schools, churches, government buildings, and water treatment plants. We believe that design excellence is achieved through an interactive process from initial planning and programming through completion. We seek to understand the needs that each client has for a project. Our team is made up of 15 professionals including 10 architects. Our firm's size helps us to serve each client, as we have the capability to complete large projects, but we're small enough that any size project will be very important to us.



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HHSDR helps our clients deliver successful projects, on-time and on-budget, using a 360 degree approach to project planning, design and management. Our approach means detailed, Partner involvement at every phase, from initial studies through the phases of design, construction contract management and post-construction closeout. It means advocacy on our clients' behalf, through every stage of the project, with the same Partner and team members that started the project with you. It means a facility that is as effective as it is beautiful. It means having the confidence that comes from a firm with more than 67 years of experience. HHSDR looks forward to speaking with you about our 360 degree approach to your project.



ikm architecture

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IKM Architecture is a dynamic design firm providing architectural, planning, and interior design services to clients across the region in Healthcare, Education, Science & Technology, Workplace, and Civic/Cultural. IKM champions an immersive client engagement process proven to creatively develop the direction of a client's project. IKM incorporates animations, VR, 3-D Modeling, and laser technology from our on-site Maker Space. In continuous practice for 109 years, IKM believes in providing innovative and informed design solutions that will continue to create enduring value for their clients in a changing world. IKM is a member of the AIA and the USGBC.



LGA Partners, LP

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LGA Partners aspires to design projects that balance innovation, context, precedent, and value. Our mission is to form meaningful partnerships with our clients, consultants, and community, creating inspiring and enduring architecture that exceeds project goals. With over 60 team members, our collection of diverse talent is committed to a simple goal: to provide the highest quality of service possible to every client, every time. From ideation through punch list, we will be there for you, going the extra mile.

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PWWG works throughout the tri-state area from offices in Pittsburgh and Cincinnati. Projects for developers and private clients include multi-family housing, cultural buildings, mixed-use commercial, and adaptive re-use of existing structures. PWWG's portfolio is 50% new construction and 50% renewal and re-use, creating new value for original buildings. Forward-looking clients partner with PWWG for exceptional design and detailing; cost-effective, buildable designs using sustainable principles; our meticulous, ethical approach to professional responsibilities; and the partnerships we nurture. Our turnkey services include: feasibility and space programming, concept studies, forensic assessment, support for funding applications, architectural & interior design, 3D visualizations, and project management.



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R3A Architecture was founded on the idea that design can be a catalyst for positive change. Located in Pittsburgh's dynamic South Side neighborhood, R3A's team of architects and interior designers collaborates closely with clients, industry experts, and communities to create built environments that support and enrich their most valuable asset: people. We help organizations in the markets of higher education, science + technology, workplace, advanced manufacturing, and public works solve their toughest challenges through design-thinking. Our approach places clients in the driver's seat, positioning their needs, challenges, and aspirations at the forefront of our process to ensure a uniquely responsive solution. By allowing design solutions to be shaped by a research-driven and iterative process, we ensure that our work harmonizes analytical rigor with poetic beauty.

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VEBH Architects has been serving the communities of Southwestern Pennsylvania and beyond for 75 years. We are passionate about creating productive working, learning and wellness environments for our clients and those they serve. We are committed to the design of great places that inspire, motivate, and ultimately enrich our region and our communities.

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Allegheny Mineral Corp. provides crushed stone, industrial rock dust and agricultural lime to Pennsylvania, Ohio, and West Virginia. In 2014, the company was listed as one of the 40th largest aggregate producers in the nation. Our limestone product has provided a solid foundation for schools, churches, hospitals and family homes in and around our community. Allegheny Mineral has been recognized for its efforts in areas of safety, sustainability, community relations and industry contributions in the form of awards from state and federal agencies.

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Overhead Door Company of Greater Pittsburgh is a Veteran-owned business specializing in commercial, industrial, and residential door systems, loading dock equipment and operable partitions. Overhead Door has always produced and installed the highest quality products. Our superior craftsmanship and dedication to excellence has made us the leader in door systems for Western PA and the Tri-State Region. Our Red Ribbon trademark is your guarantee for receiving unequalled personalized service and expertise – from assistance with product selection through the timely completion of product installation. We also offer our customers preventative maintenance plans as well 24/7 emergency repair service 365 days a year.



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Pellman Electric Associates specializes in cutting edge, high-end performance aimed at giving the customer what they desire. Pellman Electric, Inc has a broad range of experience in commercial, residential, and industrial electrical construction. We also provide voice/data, fire alarm, building automation, lighting, design build, value engineering and energy audit services.

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Gateway Engineers and its predecessors have played an active role in the development of the Ohio Valley since 1954. Our incessant pursuit of project management excellence has created strengths in municipal engineering, consulting work, and all facets of private development including the burgeoning energy industries. The tradition of providing value-added engineering solutions carries on as the company continues to grow. Gateway Engineers staff of registered professional engineers, surveyors, construction inspectors, and landscape architects, along with qualified technicians, is ready to provide the expertise and personalized service which every project deserves. For more information, please visit the new GatewayEngineers.com.



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HRG is an employee-owned, full-service consulting engineering firm that provides quality, cost-effective design solutions. Our professional team provides a wide range of services from site design, permitting, and environmental assessments to transportation and survey. We do it all in-house, expediting the land development process and eliminating delays. We get you down to business – Fast. Since its inception in 1962, HRG has grown to eight office locations throughout Pennsylvania and West Virginia. We have over 200 dedicated professional engineers, geologists, environmental scientists, surveyors, landscape architects, and related support personnel that provide a full-service approach to every project. Service offerings include land development, water resources, water & wastewater, transportation, survey, GIS, environmental, and financial consulting.



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Serving our clients since 1960, Mackin Engineers & Consultants continues to be a leader in the civil engineering field. We offer a wide range of professional consulting services for both public and private sector clients from across the Commonwealth. Mackin places an emphasis on our staffs' ongoing professional development to best serve our clients. Our multi-disciplinary staff includes dedicated professionals in the fields of civil, traffic, transportation and structural engineering, landscape architecture, community planning, land surveying, GIS mapping, and construction inspection/management.



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Pennoni is a multidisciplinary consulting engineering firm founded more than five decades ago. Our firm helps communities and private sector clients alike navigate the ever-changing technological advancements available and learn how best to integrate "smart" solutions into the current landscape and make them a part of resilient and sustainable planning. Pennoni has 35 offices throughout the Mid-Atlantic, Ohio, North Carolina, Florida and New England. Locally, Pennoni has offices in Pittsburgh, State College and Uniontown that service the developer, industrial, transportation, education and the Marcellus Shale industry in Western Pennsylvania, Ohio and West Virginia. We put all our passion, our knowledge and our skill into doing whatever it takes, every day, every time, for every project.



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Red Swing Consulting Services, a Veteran-Owned Business, views its Client as Partners; focusing first and foremost on building and maintaining strong relationships and trust. This mutual trust is the foundation of a solid business partnership. Red Swing offers Land Development Consulting Services to take a project from concept through construction. Red Swing has experience in Surveying, Civil Engineering, Utility, and Water Resource Projects. Red Swing effectively maximizes the return on investment through a collaborative design approach, utilizing a low impact design philosophy that reduces project capital costs and produces the competitive edge that we and our partners demand.



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Since 1971, our firm has been a highly regarded and respected leader in the traffic engineering industry. We are most proud of our uncompromising integrity. Our goal is to guide our clients through the rigorous process of real estate development and assist them by correctly identifying on-site and off-site traffic impacts, develop cost effective and efficient mitigation strategies, and seek and receive municipal and State DOT approvals and/or permits. Our skills include: Traffic Engineering Studies, Highway Occupancy Permits, Traffic Signal System Design, Roadway Design, Intersection Design, and Parking Studies.

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As a fourth generation, family owned and operated General Contracting and Construction Management firm, we are celebrating our 70th year of operation. The principals of A. Martini & Co. continue to provide hands on participation as a commitment to our clients and each of their projects. We believe that building projects as a true partner to the owner, utilizing sustainable building practices, and promoting true diversity in our subcontractor selection are the best practices for our region. As a mid-sized CM/GC, we utilize current technology for project tracking and scheduling coupled with personal attention to details, and our client's needs. A. Martini & Co. provides construction management, general contracting and design build services for corporate, healthcare, senior living, restaurant, religious, retail, non-profit, residential, industrial, historic, and education clients.

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Burchick Construction is a full-service general contractor founded on the commitment to excellence that Joe Burchick brings to each project. Burchick's management approach is designed to ensure optimum results for our clients while setting the performance standard for construction services. Our executives and managers have broad-based experience delivering construction to the highest of standards with every delivery method preference. Burchick's project team and professional engineers on staff are equally comfortable with a completed design or with providing pre-construction assistance at the earliest stages of design. Burchick has managed commercial, institutional, and industrial projects from \$1 million to \$73 million with equal attention. Burchick Construction – Setting the Performance Standard.



Carl Walker Construction

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Carl Walker Construction (CWC) has remained the industry leader for parking garage design, construction, restoration, and specialty concrete projects since its inception in 1996. We are a single-source solution for owners seeking accurate scheduling and cost prediction, turn-key design, streamlined and transparent contact, and thorough certification and training by a self-performing garage expert. Our experience is our advantage: we do not compromise on workmanship, product quality, design detail, or safety.

CWC focuses on the prolonged integrity and sustainability of the structures we restore and build, and take a proactive approach in applying improvements and beneficial modifications when applicable and cost effective.

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CAVCON Construction is a full service, merit shop, general contractor serving Pittsburgh and the Tri-state area, providing construction management, design build, and traditional bid services. We are an approved Varco Pruden Builder able to provide design assistance for pre-engineered and conventional steel structures. This process saves customers time and money. Our repeat customers are a testament to the quality and performance we deliver. Located in Greensburg, Pennsylvania for more than 80 years our commercial construction heritage translates into the insight and experience necessary for successful project development and execution.

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Etzel Engineer and Build is a design-build contractor serving the mission critical and commercial construction industries. We are located in Saxonburg, Pennsylvania with roots dating back to 1987. Etzel has built strong relationships with subcontractors and equipment vendors serving the area. These relationships allow Etzel to better understand the local bid market; a more aggressive bid process reduces overall construction cost. Our capabilities reach beyond the Western Pennsylvania. We have completed construction projects from Kansas to Boston. We specialize in an open book, owner focused delivery method.



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JENDOCO Construction, founded in 1957, is located in Pittsburgh's East End and provides building construction services to the Western Pennsylvania region. Jendoco believes that the built environment should have a Net-Positive impact on people, nature, and communities and that designing and constructing the places in which we live, work, worship, learn, heal and play should be collaborative, creative, and fun. Through proactive solution development, sustainable building practices, community engagement, and charitable support, Jendoco continues to demonstrate our commitment to the Greater Pittsburgh Region.



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Established over 130 years ago, Landau Building Company has become one of the premier family-owned and operated general contracting firms in Western Pennsylvania. Subsidiary Marks- Landau Construction provides construction services to the northern West Virginia region. Now in its 5th generation, Landau continues to build strong RELATIONSHIPS with its clients. Our commitment to integrity, honesty, and excellent client service has built our solid REPUTATION. We deliver exceptional RESULTS that exceed our client's expectations for quality and service and make Landau Building Company their builder of choice.



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Mascaro is one of the region's largest construction firms specializing in design-build, construction management, and general contracting. Founded in 1988 on the simple premise to deliver excellence in construction services, we bring to your project the 'Mascaro Advantage.' We are humble, hungry, and smart – not shying away from hard work and complex projects, but tackling each one proactively. We do what we say we are going to do, right, the first time. We will provide a family atmosphere, concentrating on the health and welfare of not only our employees, but also that of our clients and community. Our success is based on our market diversity, superior planning, building relationships, and, most importantly, delivering great experiences.



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Serving the mid-Atlantic region with over forty years of experience, McKamish is a full-service mechanical construction company specializing in commercial HVAC, plumbing, piping, industrial piping, custom metal fabrication, 24/7 service and maintenance. McKamish is dedicated to "Building Excellence" on every project that we build. With a dedicated team of employees who are committed to our customers, you can feel confident that your project will be handled with integrity. A family-owned company with deep roots in the Pittsburgh community, our goal is to surpass customers' expectations and provide top quality service in everything we do.



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PJ Dick is a part of a Pittsburgh, PA based family of companies that provides best-in-class construction management staff to estimate, plan, and build the Mid-Atlantic region's most prominent projects. Since 1979, PJ Dick has served markets including commercial, government, hospitality, healthcare, higher education, industrial, K-12 education, multi-family and senior living, and sports and entertainment. Consistently ranked among the nation's top firms, PJ Dick offers unsurpassed general contracting, design/build, construction management, and consulting services while maintaining its values of safety, sustainable building, quality construction and innovative technology.



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Rycon Construction, Inc. is a premier preconstruction, general contracting and construction management firm with offices in Pittsburgh, Atlanta, Cleveland, Ft. Lauderdale, and Philadelphia. An ENR Top 400 Contractor and ENR Top Green Contractor, Rycon specializes in new construction, renovations and design-build projects for Owners of commercial, industrial, institutional, multi-unit residential and governmental buildings. Rycon's stellar reputation for quality service is built on a solid history of successful projects completed on time and on budget and an unwavering business philosophy that puts customer satisfaction first. The results are return customers and impressive company growth. Rycon is an employee-owned company with a \$550 million revenue in 2019.

SHANNON CONSTRUCTION

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Shannon Construction is a commercial builder with a rich legacy handed down from generations of family. Our objective is to develop and deliver customized building programs that meet our client's goals. Shannon utilizes a creative, collaborative project approach to ensure client satisfaction and successful outcomes on every project. Clients benefit from our service philosophy rooted in personalized attention to every detail. We believe the best way to do business is to treat people fairly and do the right thing. Our services include General Contractor, Construction Management, Design & Build, Self-perform Construction, Building Construction Maintenance, and Green Building techniques.

VOLPATT CONSTRUCTION

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From our first renovation in 1991, to over 800 industrial, commercial, and institutional projects, Volpatt Construction has successfully positioned itself as one of the most respected building contractors in the Tri-State area. With a focus on high quality, hands-on service, competitive pricing, and timely project completion, Volpatt Construction has built and maintained a long list of repeat clients, partnering with the finest businesses and institutions in the area. Today, the family-operated company continues to play an integral role in building the region into a top global destination for healthcare, education, and research.

DEVELOPER



Ambridge Regional Center and ConAm3PL

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The Ambridge Regional Center offers over 1 million square feet of warehouse, distribution, manufacturing, lab and yard space for lease. Our tenants include Fortune 100 firms as well as small private companies.

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Chapman Properties is a leading provider of quality business facilities in Southwestern Pennsylvania. An award-winning commercial property development and management company based in Pittsburgh, Chapman designs, builds, and operates state-of-the-art business parks with a concentration on regional distribution and industrial projects. They are best known for their redevelopment of the two-plus million square foot Leetsdale Industrial Park, and are currently developing Chapman Westport, a 2.6 million square foot master-planned mixed use business park located 3 miles from Pittsburgh International Airport on PA Turnpike 576 with tenants including General Electric's Center for Additive Technology Advancement and a new one million square foot Amazon fulfillment center (under construction). For more information, visit www.chapmanprop.com.

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ECONOMIC DEVELOPMENT



Armstrong County Industrial Development Council

Northpointe Technology Center II
187 Northpointe Boulevard, Freeport, PA 16229
T: 724-548-1500
www.armstrongidc.org

The Armstrong County Industrial Development Council (ACIDC), established in 1968 is a private 501(c)(3) industrial development corporation. Identified as the lead economic development group within the County, the ACIDC, along with its sister organization the Armstrong County Industrial Development Authority, provides single-point-of-contact service for emerging or expanding business and industry. Owners and operators of four industrial parks, single use and multi-tenant facilities, the ACIDC works closely with existing or prospective businesses to identify the right location. They also provide financing assistance to companies through government loan/grant programs and private sector financial institutions.



Community Development Corporation of Butler County

120 Hollywood Drive #101, Butler PA 16001
T: 800-283-0021 | F: 724-283-3599
www.butlercountycdc.com
Joe Saeler, Executive Director
jsaeler@butlercountycdc.com

The Community Development Corporation of Butler County (CDC) is the lead economic development organization in Butler County. The CDC is your first contact for economic development in Butler County. The CDC works closely with you to identify the right location for your business. The CDC also has financing available for real estate, equipment, working capital and lines of credit.



Indiana County Center for Economic Operations

801 Water St., Indiana, PA 15701-1705
T: 724-465-2662 | F: 724-465-3150
www.indianacountyceo.com
Byron G. Stauffer, Jr., Executive Director
byronjr@ceo.co.indiana.pa.us

The Indiana County Center for Economic Operations (the "CEO") was established in 1994 as a county-wide public-private initiative. The CEO Affiliates include the Indiana County Commissioners, the Indiana County Chamber of Commerce, the Indiana County Development Corporation, the Indiana County Tourist Bureau, and Indiana University of Pennsylvania, whom jointly seek to support the continuous improvement and vitality of Indiana County through increased business, economic growth, tourism, education, and the quality of life in Indiana County. The CEO facilitates access to information, resources, and the delivery of integrated programs and services to assist businesses in their efforts to grow and expand.



Mon Valley Alliance

1428 Delberts Drive, Monongahela, PA 15063
T: 724-565-5636
www.monvalleyalliance.org
Ben Brown, CEO
bbrown@monvalleyalliance.org

The Mon Valley Alliance (MVA) is a non-profit, Certified Economic Development Organization, dedicated to industrial, business, and community development in the Mid-Mon Valley region, south of Pittsburgh, PA. MVA provides shovel-ready industrial land for sale or lease in 4 area business parks, build-to-suit projects, preferred financing through the Pennsylvania Industrial Development Authority, and access to tax abatements for companies creating and retaining family sustaining jobs. The organization serves as coordinator of the Mid-Mon Valley Regional Enterprise Zone and is a leader in community revitalization through improvement projects and blight removal in the historic downtowns.



Washington County Chamber of Commerce

375 Southpointe Blvd. #240, Canonsburg, PA 15317
T: 724-225-3010 | F: 724-228-7337
www.washcochamber.com
Will Thomeier, Director Economic & Tourism Development – will@washcochamber.com

The Washington County Chamber of Commerce is the largest business organization in Washington County and the second largest chamber of commerce in Southwestern Pennsylvania. The Chamber focuses on economic and business development initiatives to expand the economy of Washington County and was one of the first organizations to publically support the economic benefits and job creation potential of the natural gas industry. Learn more at www.washcochamber.com.



Westmoreland County Industrial Development Corporation

5th Floor, Suite 520,
40 North Pennsylvania Ave., Greensburg, PA 15601
T: 724-830-3061 | F: 724-830-3611
www.westmorelandcountyidc.org
Jason W. Rigone, Executive Director
wcidc@wpa.net

Founded in 1983 by the Westmoreland County Board of Commissioners, Westmoreland County Industrial Development Corporation promotes growth in terms of job creation, economic output and a stable tax base for Westmoreland County. By developing a robust industrial park system, deploying a comprehensive marketing strategy, administering a proactive Business Outreach Program and collaborating in public/private partnerships, WCIDC supports business growth that results in job opportunities for the citizens of Westmoreland County.

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Tysen Miller – Tmiller@KUResources.com

KU Resources, Inc. provides a full range of environmental management and site development engineering services to industrial, commercial, and community based clients. The firm specializes in brownfield redevelopment, environmental site assessment, economic revitalization assistance, regulatory permitting and compliance, remediation design and implementation, and environmental risk management strategies. The firm's engineering and environmental consulting capabilities also include the areas of civil and geotechnical engineering, site development engineering, water resources engineering, mining and quarry services, water quality monitoring, and air quality compliance and permitting.



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Kevin A. Brett, P.E. – kbrett@lsse.com

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Angie Wentz, Executive Director

angie@asawpa.org

ASA is the united voice dedicated to improving the business environment and representing subcontractors before all branches of government, other construction industry groups, and the media. We strive to promote quality construction, ethical and equitable business practices, safety in the work environment, and best industry practices. ASA Western PA started a Scholarship Program in 2019 for students going into the construction trades. The program includes a Mentoring Program for the winners and there is a Partnership Program for businesses and schools who are interested in promoting the trades to students. The Women of ASA also promote the trades to local high school students in the area.



Labor & Management • Building Our Region's Success

Builders Guild of Western PA, Inc.

631 Iron City Drive, Pittsburgh, PA 15205

T: 412-921-9000

Jeff Nobers, Executive Director

jnobers@buildersguild.org

A unique, non-profit labor/management initiative, representing 16 building trade unions and nine affiliated contractor associations. The Builders Guild is a positive forum for labor, management, and community relationships, and fosters a cooperative and productive climate for regional commercial construction development. Through the Builders Guild, unions and management have forged fair and equitable working partnerships which promote economic and professional growth.

Guild initiatives include:

- Promoting the professionalism, skill, and pride inherent with union construction;
- Training for long-term careers in the construction trades;
- Providing a reliable, skilled and diversified workforce; Facilitating diverse partnerships with like-minded organizations throughout Western Pennsylvania.



CREW Pittsburgh

CREW Network
1201 Wakarusa Drive, Suite D, Lawrence, KS 66049
www.crewpittsburgh.org
Admin@crewpittsburgh.org

Commercial Real Estate Women (CREW) offers unparalleled business development, personal leadership growth, and networking opportunities, both in our local Pittsburgh market and across 75+ chapters in the US, Canada, and Great Britain with 12,000+ members. The Pittsburgh chapter has 20+ years of providing educational programs and networking events to its members and the CRE community. Whether male or female, join CREW to have a global commercial real estate network at your fingertips and your contact info in that worldwide network.



Ironworker Employers Association of Western Pennsylvania

Bailey Center II
135 Technology Drive #311, Canonsburg, PA 15317
T: 412-922-6855
www.iwea.org
Danielle Harshman, Executive Director
dharshman@iwea.org

The IWEA is a Trade Association of Union Contractors who work in all aspects of the Ironworking Trade within the Construction Industry. We are a resource for all owners, developers and contractors who are looking for a qualified contractor with a well-trained workforce. Visit our website or call our office for additional information.



Master Builders' Association

631 Iron City Dr., Pittsburgh, PA 15205
T: 412-922-3912
www.mbawpa.org
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info@naioppittsburgh.org

NAIOP Pittsburgh is the regional association of developers, owners, investors, and professionals in commercial real estate. We are the leading industry resource to foster business relationships, promote responsible development and support growth of the region through education, leadership, and advocacy. Visit naioppittsburgh.com for additional information or contact info@naioppittsburgh.org.

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Pittsburgh Works Together

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Jeff Nobers, Executive Director
info@PghWorks.com
www.PghWorks.com

Pittsburgh Works is committed to creating an inclusive vision of economic progress that embraces and respects both traditional legacy industries and emerging ones, while honoring the diversity of cultures and traditions inherent to each, while ensuring a sustainable environment. We seek a Pittsburgh and a region in which the lines between "old" and "new" economy are erased and respect is shown for our work ethic and dedication to community, while building a future for all.

Pittsburgh Works Together knows that we need an economy that works for everybody. Created after meetings of union leaders and officials from the manufacturing, steel, and energy sectors, our organization is committed to working with leaders of tomorrow's industries by reminding them that without everybody, there is no New Pittsburgh.

sm^{ps}

Pittsburgh

Society for Marketing Professional Services

SMPS – Pittsburgh Chapter
www.smppittsburgh.org
Aaron Roach, Chapter President 2021-2022
President@SMPPittsburgh.org

The Society for Marketing Professional Services (SMPS) is a diverse community of marketing and business development professionals working together to move the Architecture/Engineering/Construction (A/E/C) industry forward. SMPS is the only organization dedicated to creating business opportunities in the A/E/C industry. Companies large and small are able to tap into our powerful national and regional network to form partnerships, secure business referrals, and benchmark performance. The Pittsburgh Chapter offers educational programs, professional development seminars, and networking opportunities to professionals from architectural, engineering, planning, interior design, construction, and consulting firms serving the Pittsburgh region. SMPS Pittsburgh has over 100 members representing more than 50 firms in the built industry.

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